

Philips Technologie GmbH, Postfach 10 01 64, D - 08505 Plauen

Philips Lighting

Philips Technologie GmbH
Business Center Automotive Plauen
L.-F.-Schönherr-Str. 15
08523 Plauen

Plauen, 31.08.2012

Dear Business Partners,

Philips had decided to sell its Philips Technologie GmbH location in Plauen. The reorientation within Philips with regard to large scale series production of light sources for the automotive sector and the specific conditions at the Plauen site resulted in the development of a forward looking concept for the site. The location has sufficient possibilities for successfully occupying niches in the market.

Following intense discussions and negotiations, Philips and the buyer, BAVARIA Industriekapital AG, Munich, agreed all items of the transaction and signed the contract. The transfer of the Plauen assets and operations into the **vosla** GmbH, based on a universal succession, is the 03/09/2012.

In future, **vosla** GmbH will operate as an efficient OEM production service provider in the halogen lamp segment for automotive applications. A corresponding contractual agreement has been signed with Philips.

The new company has over 60 years' experience in the production of light sources for the automotive and special lamps sector. During the two decades in which it was part of the Philips Group, its industrial base and business processes were permanently strengthened.

Philips Technologie GmbH
Business Center Automotive Plauen
Company's registered offices: Hamburg
Register court Hamburg, 66 Registration
number HRB 35 284

www.philips.com

Management:
Andreas Wente (Chairman)
Klaus Baumann, Dr. Thomas Piehler
Chairman of the Supervisory Board: Hans-Joachim Kamp
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Zertifiziertes Managementsystem -
Certified Management System

ISO/TS 16949: 2002
EN ISO 9001
EN ISO 14001

The company's future activities in the special lamps sector, by which we mean high-quality products for use in areas such as railway signalling, aircraft lighting, medical and scientific equipment, e-mobile, bicycle lighting, and much more, will be undertaken under the trademark NARVA. This will be a gradual process due to stocks of lamps, which are still marked with Philips.

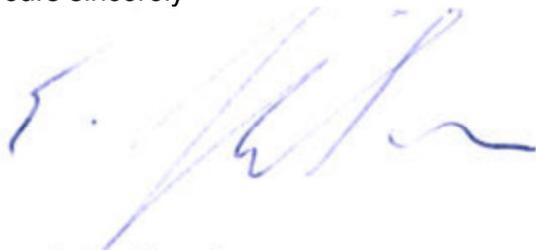
The enclosure to this letter lists important information on the new company. From 03/09/2012 it will be possible for you to comprehensively inform yourself about **vosla** GmbH on the internet.

If you have any questions, please contact your familiar partners in the sales and marketing department.

As the general manager of the Philips Plauen site, on behalf of all employees I would like to thank you for the trust you have placed in us to date.

As the managing director of **vosla** GmbH Plauen I would like to ask you to continue our proven and successful cooperation in the future and to continue to develop it as a partnership. All employees of **vosla** GmbH will continue to contribute to this in the future with their know-how and commitment.

Yours sincerely



Gerhard Liebscher

Our contact details from 03/09/2012

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Commercial register: HRB 27180 (Amtsgericht Chemnitz)

Our banking details from 03/09/2012

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Our contact details for sales and marketing from 03/09/2012

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